

FieldTrust  
INNOVATIVE SOLUTIONS

# The **Value-Added Distributor** for MSPs





**400+**

Active resellers  
partners



**16 000+**

End-user  
companies



**9**

Strategic  
vendors



**100%**

Committed to  
our clients

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FieldTrust was conceived from the ambitious and deeply rooted idea that we can make business serious in a respectful and human perspective. Since more than a decade, we all share this assumption and constantly try to apply it in our business relationships. Today, we make this credo a reality and share this conviction every single day with all of our partners and customers!

**And guess what? That rocks!**



# Strategic Vendor Partners

BEOBACKUP



Bitdefender®



**RICOH**  
imagine. change.



Teamleader 



# BEO'BACKUP



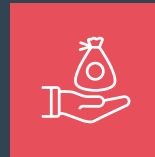
Cloud  
hosted



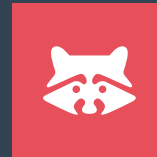
Multi  
tiered



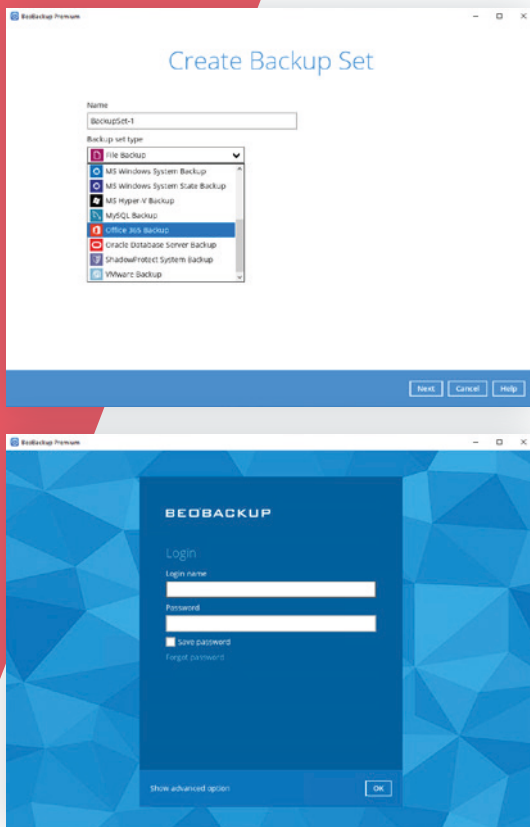
GDPR  
compliant



Monthly  
billed



Distributed  
since 2016



**BEO'Backup offers a online backup service.**  
An experienced team masters and supports  
all highly secured infrastructures, located in  
Belgium.

## Key features

- **NAS Backup** (Synology and QNAP)
- **Cloud to Cloud / Cloud to Local / Local to Local**
- **Full Local Support** (Installation, configuration, restore and troubleshooting)
- **Proven Technology** with 20 years of solid experience
- **Cloud management console** for partners
- **Hosting in Belgium** in two Data centers Tier-III+
- **5 Star Support in Belgium** (English, French and Dutch)



Cloud  
hosted



GDPR  
compliant



Monthly  
billed

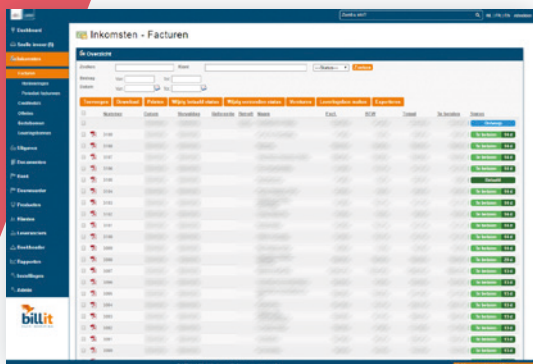


Distributed  
since 2020



Billit is a e-invoicing platform. It helps enterprises in every step of the invoicing procedure. From offer to delivery of the invoice to the accountant.

Billit allows you not only to create and send invoices, but also offers, orders and delivery notes. Even automatic payment verification for incoming and outgoing invoices are possible.



## Key features

- Easy import of incoming and outgoing invoices and documents
- Automatic payment verification (integration with 18 banks)
- Integration with Teamleader and 25 others softwares
- Order and delivery form
- Collect unpaid invoices
- Mobile app

# Bitdefender®



SECURITY



Cloud  
hosted



Multi  
tiered



GDPR  
compliant



Monthly  
billed



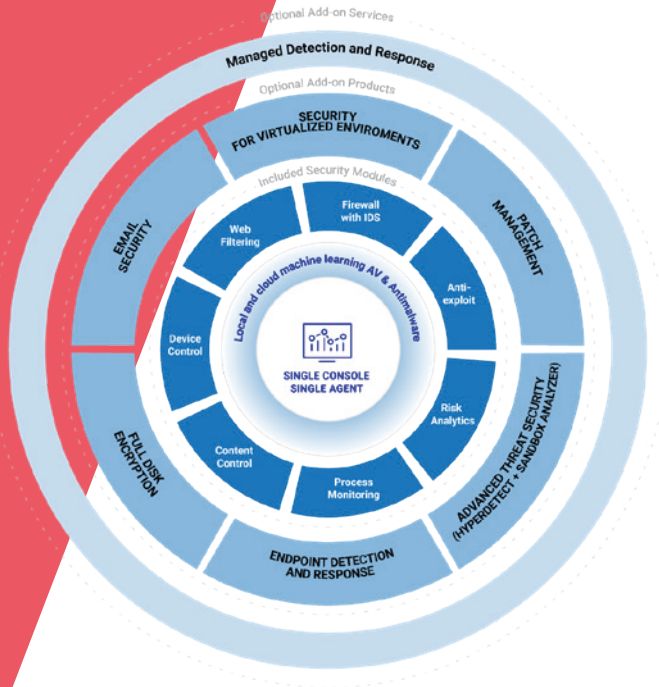
Distributed  
since 2016

**Bitdefender is a global cybersecurity leader protecting over 500 million systems in more than 150 countries.**

## Key features

**Managed endpoint protection from one single central cloud console.**

- Bitdefender GravityZone is constantly ranked #1 in independent security tests
- Risk Analytics, Hardening, Next gen AV, and EDR managed from a single console
- Mature machine learning, developed over 10+ years, advanced heuristics, advanced anti-exploit and other proprietary techniques to protect endpoints
- Proactive hardening and risk analytics to reduce the attack surface
- Complete cybersecurity suite, not just antivirus
- Monthly Subscription and Annual Licensing possible (with discounts for Education, Non-Profit and Governmental)







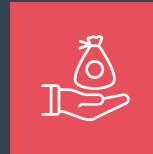
Cloud  
hosted



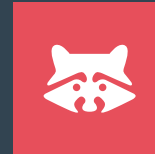
Multi  
tiered



GDPR  
compliant



Monthly  
billed



Distributed  
since 2016



**Redstor's complete data management helps you discover, manage and control your data from a single control centre, unifying backup & recovery, Disaster and Recovery, archiving and 'search & insight'.**

## Key features

**Unique streaming recovery and archiving technology with InstantData.**

- All-in-one management platform
- Rapid recoveries
- Hyper efficient bandwidth technology
- Microsoft 365 Backup
- Google Workspace (formerly G Suite) Backup
- Mobile app



Cloud  
hosted



Multi  
tiered



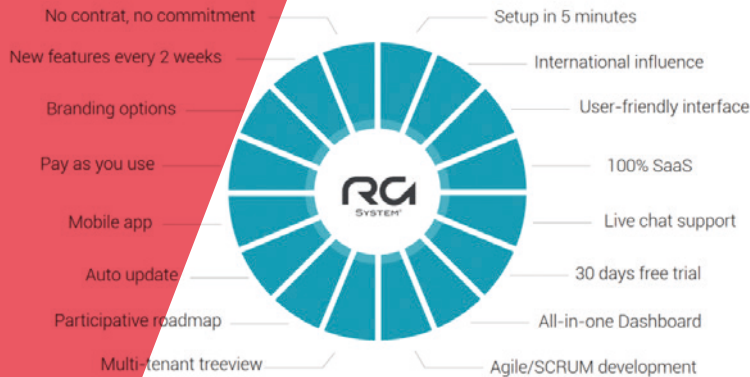
GDPR  
compliant



Monthly  
billed



Distributed  
since 2016



**RG System, an all-in-one IT management solution.**

**RG System offers a unified interface that gathers essential features of IT management, enabling MSP's to easily and efficiently orchestrate and manage the IT infrastructures of their customers**

## Key features

- IT Supervision (Monitoring the health of the park)
- Real-time alerts (Email/SMS 24/7)
- Incident tickets (Opening, monitoring and closing tickets)
- Park inventory (Audit of materials and park software)
- Remote access and command line
- Task automation
- Backup as a Service (Dell EMC Avamar)







GDPR  
compliant



Monthly  
billed



Distributed  
since 2017



**FieldTrust has developed in collaboration with the largest Ricoh distributor in Belux **two exclusive offers for our partners.****

## Key features

- Access to the entire Ricoh range (multifunction printers, large-format printers, video projectors, interactive whiteboards, 3D printers, etc.).
- The best conditions of the market thanks to an important business volume and a long partnership of more than 20 years.
- National Presence
- 250 technicians at your service
- A Vcomm Ricoh specialist is assigned to you.
- Exclusive benefits (VPOST and VPAPER)



TitanHQ  
**SpamTitan**  
CLOUD



INFRASTRUCTURE



Cloud  
hosted



Multi  
tiered



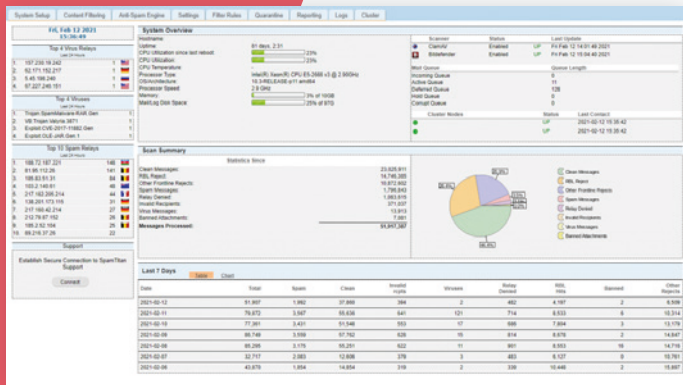
GDPR  
compliant



Monthly  
billed



Distributed  
since 2018



**SpamTitan blocks spam, viruses, malware, ransomware, phishing attempts, and other email threats. SpamTitan provides advanced yet easy to use email security for your business. Microsoft 365 friendly.**

## Key features

- Blocks 99.9% of spam, malware, ransomware, phishing and viruses
- Strengthen your Microsoft 365 security layer against malware and Zero Day attacks
- Can be deployed as a shared cloud, private cloud or gateway solution
- Easy to install, simple to configure, operational in a few minutes
- Low maintenance burden, fully automated updates and end-user spam management
- Web interface that allows controlled access from the network and eliminates the need for client management software.
- Recipient verification of LDAP, Dynamic and alias files



Cloud  
hosted



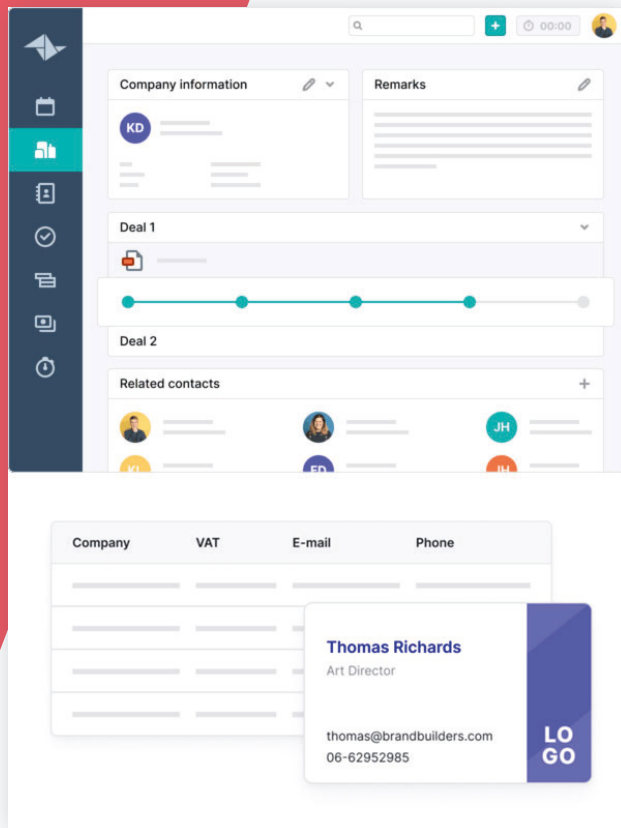
GDPR  
compliant



Monthly  
billed



Distributed  
since 2018



**Customer management, project management and invoicing in one handy tool.**

**Teamleader makes work easier for 11,000 SMEs.**

## Key features

- Manage customers
- Draw up quotations
- Manage projects
- Track time
- Create invoice
- Marketplace with 200+ applications
- Mobile app

**Go Light (single user offer) only available through FieldTrust !**



TitanHQ™  
**WebTitan**  
CLOUD



INFRASTRUCTURE



Cloud  
hosted



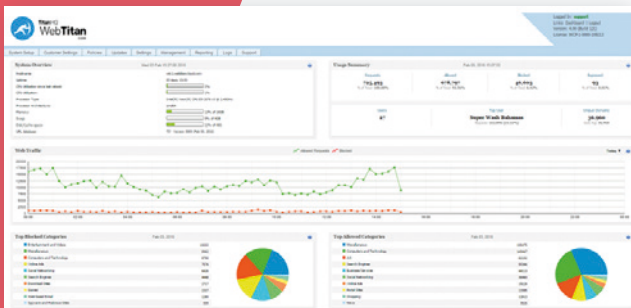
GDPR  
compliant



Monthly  
billed



Distributed  
since 2020



**WebTitan is an advanced web filtering solution providing both protection from HTTP and HTTPS security threats as well as advanced DNS filtering control to businesses.**

## Key features

- A single click to block or allow access to each of the 53 categories.
- Blocks malware, ransomware, viruses, phishing and infected websites.
- White lists and black lists
- Safe Search Google and Bing in one click. IWF-friendly.
- Can be deployed as a shared cloud, private cloud or gateway solution.
- Fast. No latency.
- Real-time threat updates. 60,000 malicious sites captured every day.
- Perfect alternative to OpenDNS Cisco Umbrella.



# What our partners say about us



**Axel J.**

*Managing Director, MSP in Louvain-la-Neuve, Belgium*

Your level is superior to many other suppliers/  
distributors.

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**Patrick S.**

*Purchasing Director, MSP in Luxembourg, G.D. Luxembourg*

Very good service, talented staff.

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**Peter Q.**

*Administrator, MSP in Waregem, Belgium*

Keep up the good work!

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**Koen H.**

*Teamleader Account Manager, MSP in Hasselt, Belgium*

Continue like this ;)

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**Wouter P.**

*Sales Director, MSP in Antwerp, Belgium*

You are always friendly, efficient and fast.

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**Alain D.**

*Owner, MSP in Liège, Belgium*

Congratulations, keep it up !

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**Stéphane H.**

*Technical Director, MSP in Luxembourg, G.D. Luxembourg*

Rarely seen such a quality of service.

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**Stan L.**

*Sales Manager, Service Provider in The Hague, The Netherlands*

Partnering with FieldTrust was our best  
decisions in years.

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**FieldTrust**  
INNOVATIVE SOLUTIONS

**BOOK A MEETING AT**

**<https://calendly.com/bart-fieldtrust>**

**AND GET A PRODUCT DEMO NOW!**

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FR : +32 2 318 61 97

welcome@fieldtrust.be

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